

What Am Not Good @ (WANG@)

'What Am Not Good @' is something new and very different from SWOT (Strength, Weakness, Opportunity, Threat). SWOT is very commonly known, understood, practiced, preached, ... in various facets of our lives. SWOT can be done of self, organisation, entity on other side, ...

First of all, 'What Am Not Good @' doesn't mean, it is one's Weakness. Never Ever. Anyone in this World is NOT expected to know everything on the Earth. To get finer, there are certain skills/ traits/ capabilities/ abilities/ ... that people should be good @ to successfully achieve in whatever they do.

Biggest advantage of knowing 'What Am Not Good @' helps people in more than one way. By knowing so, one can avoid to venture into such situations. Something, these events can lead to disastrous situations. Further, having known so, people can look for support system around to achieve desired results. The support system can be some piece of information, someone relevant who is good @ managing such situations, some process to channelize the discussions and desired result, someone in position of power or influence to ease situation, ...

To reiterate, 'What Am Not Good @' doesn't mean one's weakness. 'Not Good @ Objection handling' or 'Not Good @ Negotiations' or 'Not Good @ dealing with overly aggressive people, ... may land up a person in situation to concede. Despite one being the best of the Sales or Technical or whatever person, this may result moon to the Company. Having known so, one can ensure the availability of right people with sufficient piece of information for such review meeting, and swiftly pass-on uneasy/ uncomfortable situations to people concerned.

Project Management is ideal combination of Science and Art. One very successful achieved Project Manager can engage with any situation, and pretty much every time person can come clean from any situation with win-win achieved. This person may not be good @ documentation and doing proper documentation. If such an achieved person knows "What Am Not Good @", will always assign documentation piece of work to a best suited person, irrespective the role & impact of such a person on overall project. This is where, people who are able to know consciously 'What Am Not Good @', compounded by who can do that job best without any frills, can do wonders.

There is NO and cannot be any fixed formula to deal with different situation, as different situations may have multiplicity of challenges. However, the concept of having known makes one wiser, and manage situation smoothly and effectively.

When can 'What Am Not Good @' potentially become one's weakness? Having known 'What Am Not Good @', and Not sufficiently working onto cover up or learn is like pushing oneself into disastrous situation. This is called invite trouble by design.

When can 'What Am Not Good @' potentially become one's strength? Having known 'What Am Not Good @', if one is able to work on cover-up or plan B, can surprise others and one can come out of tough situations with flying colors.

It is a matter of 'I, Me, and Myself'. It is all about commitment to self. It is purely a matter of self-introspection and been convinced about 'What Am Not Good @' and work on it.

One can do and achieve wonders by knowing 'What Am Not Good @' and working on it like a plan. There is NO fixed formula. All about knowing and working on 'What Am Not Good @' cautiously and by design is enough. Rest, all will follow.

One word of additional caution. Having known 'What Am Not Good @' and looking @ support system doesn't become one's weakness. Rather having known 'What Am Not Good @' and identified support system is a Strength.

To sum-up, 'What Am Not Good @' is NOT about one or other thing in life. It is a continuous journey. One continues to learn about 'What Am Not Good @' throughout the life, as one ventures into different situations, work with people of different socio-economic-geo-political background, ...

Be aware, Stay focused!