



“Yes, But” Approach

There is nothing right or right in the world. It is all relative, contextual, and situational.

'Yes, But' approach is all about Positivity and Mutual Respect.

No one likes 'No', more so blatant 'No'.

People do not like PUSH BACK so much.

Others expect us to be considerate during interactions and engagements.

Expectation of being treated with respect is natural.

Basically, people have perspective. People carry expectations (let's not debate realistic or unrealistic) for more than one reasons when engages.

Irrespective of situations, there are methods how people respond and/or can respond. It may be fair ask and expectation to acknowledge the perspective of others as a fundamental point. In response, one may agree fully, may agree partly, may disagree mostly, and/or not agree at all. However, while responding, one can use 'Yes, But' approach to acknowledge the point of others and share one's own point of view in response with 'But' esp if it the situation of mostly disagree or totally disagree.

Through all this, people expect 'mutual respect' irrespective of relations and situations.

Objectivity must be maintained throughout and messaging should not be diluted during the process.